

Dolphin Management Instructions for Bentson Clark & Copple Operational Statistics

The following items can be pulled from the Practice Analysis.

- Annual Practice Production
- Annual Collections, net
- New Patient Exams
- Phase I Active Patients
- Limited Active Patients
- Comprehensive Active Patients
- Case Starts
- Contracts Receivable
- Accounts Receivable, gross
- Accounts Receivable > 60 Days

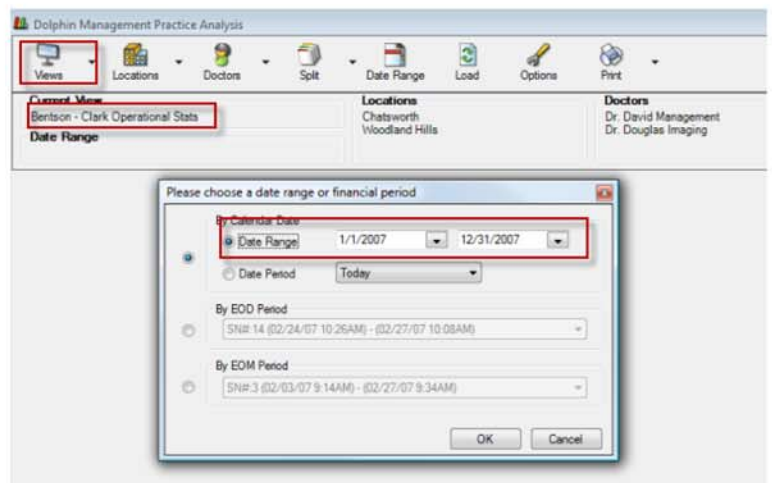
Create view called “Bentson – Clark Operational Stats ” and add the following Modules:

Open the Practice Analysis, Go to Views → Edit Views → Create New View. Name the view Bentson – Clark Analysis

Production
Payments
Treatment Card Procedure Counts
Status Starts
Patients in Active Status
Patients Status Counts
Accounts Receivable



After completing the setup, run the view “Bentson – Clark Operational Stats ” and select the preferred date range:



Bentson Clark & Copple Operational Statistics
 Here is any setup information and the output from the Practice Analysis.

| Annual Practice Production | <p>The "Production Module" module will display Production information:</p> <table border="1" data-bbox="391 254 1515 743"> <thead> <tr> <th colspan="4">P.A. By Calendar Date Range</th> </tr> <tr> <th></th> <th>Patient</th> <th>Insurance</th> <th>Total</th> </tr> </thead> <tbody> <tr> <td colspan="4" style="text-align: center;">Production</td> </tr> <tr> <td colspan="4">Net Production</td> </tr> <tr> <td>Gross Treatment Starts</td> <td></td> <td></td> <td>\$50,000.00</td> </tr> <tr> <td>Non Contract Charges</td> <td></td> <td></td> <td>\$2,085.00</td> </tr> <tr> <td>Open Ended Charges</td> <td></td> <td></td> <td>\$880.00</td> </tr> <tr> <td>TX Discounts Affecting Production</td> <td></td> <td></td> <td>(\$500.00)</td> </tr> <tr> <td>Adjustments Affecting Production</td> <td></td> <td></td> <td>\$1,359.53</td> </tr> <tr> <td>Totals:</td> <td></td> <td></td> <td>\$53,824.53</td> </tr> <tr> <td colspan="4">Net Production Minus Net Receipts</td> </tr> <tr> <td>Net Production</td> <td></td> <td></td> <td>\$53,824.53</td> </tr> <tr> <td>Net Receipts</td> <td></td> <td></td> <td>(\$32,896.15)</td> </tr> <tr> <td>Totals:</td> <td></td> <td></td> <td>\$20,928.38</td> </tr> </tbody> </table> <p>See attached financial definition for the official Dolphin Management Production definition.</p> | P.A. By Calendar Date Range | | | | | Patient | Insurance | Total | Production | | | | Net Production | | | | Gross Treatment Starts | | | \$50,000.00 | Non Contract Charges | | | \$2,085.00 | Open Ended Charges | | | \$880.00 | TX Discounts Affecting Production | | | (\$500.00) | Adjustments Affecting Production | | | \$1,359.53 | Totals: | | | \$53,824.53 | Net Production Minus Net Receipts | | | | Net Production | | | \$53,824.53 | Net Receipts | | | (\$32,896.15) | Totals: | | | \$20,928.38 | | | | | | | | | | | | | | | | | | | | |
|--|---|------------------------------|---------------|--|--|-----------------------|---------|-----------|-------|-------------------|----------|--|----------|-----------------------|------------|--|------------|------------------------|--------------|--|--------------|----------------------|-------------|--|-------------|--------------------|--|------------|------------|-----------------------------------|--------------|------------|--------------|----------------------------------|--|--|------------|-----------------------------------|------------|--|-------------|--|--|------------|------------|----------------|------------|------------|-------------|---------------------|--|--|---------------|---------|----------|--|-------------|------|------------|--|------------|-------|--------------|--|--------------|-------------|-------------|--|-------------|-------------------|--|------------|------------|---------|--------------|------------|--------------|
| P.A. By Calendar Date Range | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Patient | Insurance | Total | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Production | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Net Production | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Gross Treatment Starts | | | \$50,000.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Non Contract Charges | | | \$2,085.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Open Ended Charges | | | \$880.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| TX Discounts Affecting Production | | | (\$500.00) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Adjustments Affecting Production | | | \$1,359.53 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Totals: | | | \$53,824.53 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Net Production Minus Net Receipts | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Net Production | | | \$53,824.53 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Net Receipts | | | (\$32,896.15) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Totals: | | | \$20,928.38 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Annual Collections, Net | <p>The "Payments" Module will display Collections information:</p> <table border="1" data-bbox="391 932 1515 1654"> <thead> <tr> <th colspan="4">Receipts - All Payment Types</th> </tr> </thead> <tbody> <tr> <td colspan="4">Gross Receipts</td> </tr> <tr> <td>ACH</td> <td>\$410.00</td> <td></td> <td>\$410.00</td> </tr> <tr> <td>Cash</td> <td>\$3,643.00</td> <td></td> <td>\$3,643.00</td> </tr> <tr> <td>Check</td> <td>\$103,010.58</td> <td></td> <td>\$103,010.58</td> </tr> <tr> <td>Credit Card</td> <td>\$82,940.48</td> <td></td> <td>\$82,940.48</td> </tr> <tr> <td>Insurance Payment</td> <td></td> <td>\$3,372.50</td> <td>\$3,372.50</td> </tr> <tr> <td>Totals:</td> <td>\$190,004.06</td> <td>\$3,372.50</td> <td>\$193,376.56</td> </tr> <tr> <td colspan="4">Payment Adjustments</td> </tr> <tr> <td>Correct a Payment posted incorrec</td> <td>(\$100.00)</td> <td></td> <td>(\$100.00)</td> </tr> <tr> <td>Reverse an item</td> <td></td> <td>(\$650.00)</td> <td>(\$650.00)</td> </tr> <tr> <td>Totals:</td> <td>(\$100.00)</td> <td>(\$650.00)</td> <td>(\$750.00)</td> </tr> <tr> <td colspan="4">Net Receipts</td> </tr> <tr> <td>ACH</td> <td>\$410.00</td> <td></td> <td>\$410.00</td> </tr> <tr> <td>Cash</td> <td>\$3,593.00</td> <td></td> <td>\$3,593.00</td> </tr> <tr> <td>Check</td> <td>\$103,060.58</td> <td></td> <td>\$103,060.58</td> </tr> <tr> <td>Credit Card</td> <td>\$82,840.48</td> <td></td> <td>\$82,840.48</td> </tr> <tr> <td>Insurance Payment</td> <td></td> <td>\$2,722.50</td> <td>\$2,722.50</td> </tr> <tr> <td>Totals:</td> <td>\$189,904.06</td> <td>\$2,722.50</td> <td>\$192,626.56</td> </tr> </tbody> </table> <p>Gross Collections</p> <p>Payment Adjustments</p> <p>Net Collections</p> | Receipts - All Payment Types | | | | Gross Receipts | | | | ACH | \$410.00 | | \$410.00 | Cash | \$3,643.00 | | \$3,643.00 | Check | \$103,010.58 | | \$103,010.58 | Credit Card | \$82,940.48 | | \$82,940.48 | Insurance Payment | | \$3,372.50 | \$3,372.50 | Totals: | \$190,004.06 | \$3,372.50 | \$193,376.56 | Payment Adjustments | | | | Correct a Payment posted incorrec | (\$100.00) | | (\$100.00) | Reverse an item | | (\$650.00) | (\$650.00) | Totals: | (\$100.00) | (\$650.00) | (\$750.00) | Net Receipts | | | | ACH | \$410.00 | | \$410.00 | Cash | \$3,593.00 | | \$3,593.00 | Check | \$103,060.58 | | \$103,060.58 | Credit Card | \$82,840.48 | | \$82,840.48 | Insurance Payment | | \$2,722.50 | \$2,722.50 | Totals: | \$189,904.06 | \$2,722.50 | \$192,626.56 |
| Receipts - All Payment Types | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Gross Receipts | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| ACH | \$410.00 | | \$410.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Cash | \$3,643.00 | | \$3,643.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Check | \$103,010.58 | | \$103,010.58 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Credit Card | \$82,940.48 | | \$82,940.48 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Insurance Payment | | \$3,372.50 | \$3,372.50 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Totals: | \$190,004.06 | \$3,372.50 | \$193,376.56 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Payment Adjustments | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Correct a Payment posted incorrec | (\$100.00) | | (\$100.00) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Reverse an item | | (\$650.00) | (\$650.00) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Totals: | (\$100.00) | (\$650.00) | (\$750.00) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Net Receipts | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| ACH | \$410.00 | | \$410.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Cash | \$3,593.00 | | \$3,593.00 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Check | \$103,060.58 | | \$103,060.58 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Credit Card | \$82,840.48 | | \$82,840.48 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Insurance Payment | | \$2,722.50 | \$2,722.50 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Totals: | \$189,904.06 | \$2,722.50 | \$192,626.56 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

Contracts Receivable (C/R)
 Accounts Receivable, gross
 Accounts Receivable > 60 days

The "Accounts Receivables Modules" shows A/R Information:

| | A.R.: This section is as of today (12/31/08) | | |
|-------------------------------------|--|--------------------|---------------------|
| Current (No Credits) | \$1,750.00 | \$500.00 | \$2,250.00 |
| Credits | (\$5,064.85) | | (\$5,064.85) |
| Current (With Credits) | (\$3,314.85) | \$500.00 | (\$2,814.85) |
| Over 30 | | | \$0.00 |
| Over 60 | | | \$0.00 |
| Over 90 | \$35,416.17 | \$2,318.00 | \$37,734.17 |
| Total Due | \$32,101.32 | \$2,818.00 | \$34,919.32 |
| Total Past Due | \$35,416.17 | \$2,318.00 | \$37,734.17 |
| Unbilled | \$78,886.00 | \$9,869.50 | \$88,755.50 |
| Total Account Balance | \$110,987.32 | \$12,687.50 | \$123,674.82 |
| Past Due % (Delinq/Acct Bal) | 31% | 18% | 30% |

Accounts receivable > 60 days
 Accounts Receivable, gross
 Contracts Receivable (C/R) = Unbilled

Notes:

All A/R calculations are as of "right now".
 To calculate Accounts Receivable > 60 days, you will need a total Over 60 + Over 90.

New Patient Exams

The "Treatment Card Procedures Module" module will display New Patient Exams.

Setup - Go to **Appointment Type** setup – (Edit → Scheduling → Appointment Types) and mark all New Patient Exams "Include on the Practice Analysis".

The screenshot shows a dialog box titled "Edit an Appointment Type - New Patient Exam - Child". Fields include Code (NPC), Description (New Patient Exam - Child), Class (EX), Minutes (35), and Color (cyan). Two checkboxes are checked: "This is a New Patient Exam" and "Include on the Practice Analysis". Below is a table for "Patient Status" with columns for "Patient Status" and "Prompt When Appt is...".

| Patient Status | Prompt When Appt is... |
|----------------------------|------------------------|
| Exam Appointment Performed | Dismissed |
| New Patient Exam Cancelled | Cancelled |
| Active Full Phase | Dismissed |
| Exam Appointment Scheduled | Scheduled |

When these procedures are entered in Treatment Card, the Practice Analysis module "Treatment Card Procedures" will properly show counts for each procedure marked "Include on the Practice Analysis".

| Procedures | | | |
|--------------------------|--|--|----|
| Selected Appt. Types | | | |
| New Patient Exam - Adult | | | 7 |
| New Patient Exam - Child | | | 17 |
| Totals: | | | 24 |

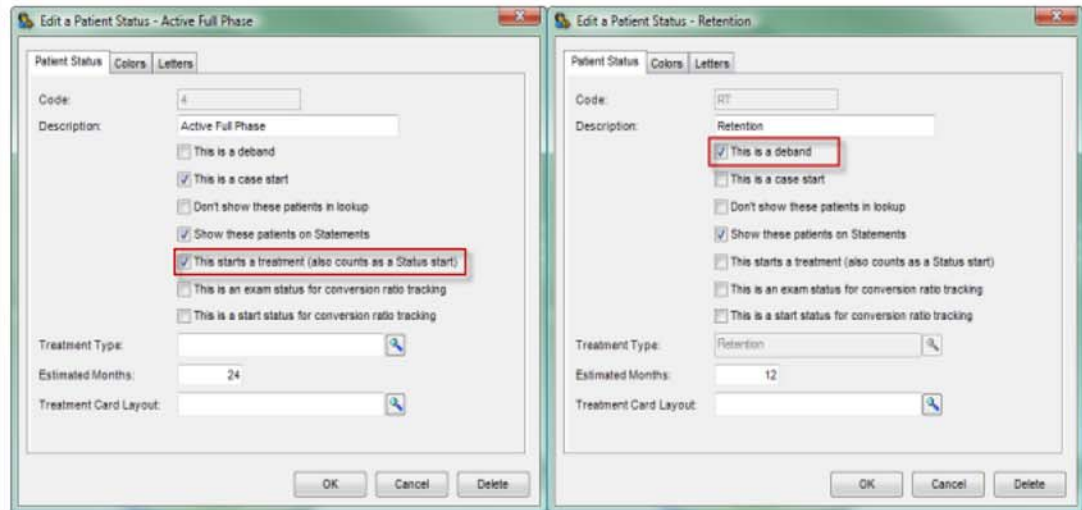
Case Starts
 Phase I or Limited
 Phase II
 Comprehensive
And
 Total Case Completions /
 Deband

The **“Status Starts”** module will display the Active Treatment Starts and debands for the selected date range.

Setup:

For Start tracking, Go to **Patient Status** setup – (Edit → General → Patient Status) and mark any status that represent Active Treatment as “This starts a Treatment (also count as a Status Start).

For Deband tracking, Go to **Patient Status** setup – (Edit → General → Patient Status) and mark any status that represent a Deband “This is a Deband).



In the “Status Starts” Section, the Practice Analysis will display the following:

| Status Starts | | | |
|---------------------------------|--|--|----|
| Deband | | | |
| Retention | | | 17 |
| Totals: | | | 17 |
| New Patient Added | | | |
| Adult | | | 20 |
| Child | | | 3 |
| Totals: | | | 23 |
| Tx Starts | | | |
| Active Full Phase | | | 23 |
| Active Phase 1 Treatment | | | 4 |
| Active Phase 2 Treatment | | | 1 |
| Invisalign | | | 5 |
| Totals: | | | 33 |

Active Patients
Phase I
Phase II
Comprehensive

The **"Patient Active Status Counts"** displays patients in Active Treatment.

Setup: This fields also uses the flag "This starts a Treatment (also count as a Status Start)":

In the Patient Active Status Counts, the following will be displayed:

| Patient Active Status Counts | | | |
|-------------------------------------|--|--|-----|
| Patient Active Status Counts | | | |
| Active Full Phase | | | 378 |
| Phase 1 Treatment | | | 92 |
| Phase 2 Treatment | | | 135 |
| TMJ | | | 1 |
| Totals: | | | 606 |

Active Patients Paid in Full

Run the Report "Active Patients with Zero or Credit Balance". Go to Reports → Reports / Searches → Financial Tab:

The screenshot shows a 'Please choose the report you would like to run:' dialog box with a list of reports. The report 'Active Patients with Zero or Credit Balances' is highlighted with a red box and a red arrow. To the right, a preview window displays the report details:

Active Patients with Zero or Credit Balance
 Patient + Insurance Combined Printed On: 12/31/2008
 Report Description: A list of all accounts with a zero or credit balance, calculated by adding unbilled contracts & benefits to total due (Accounts Receivable). This report only includes active patients.
 Location: Chatsworth
 Orthodontist: Dr. Douglas Imaging
 Status: Active Full Phase

| Patient ID | Patient Name | Status | Start Date | Estimated Completion Date | Account Balance |
|------------|------------------|--------|------------|---------------------------|-----------------|
| demo000249 | Caitlin Abbey | | 02/26/07 | Date Not Entered | \$0.00 |
| DEMO2 | Shawna Dole | | 02/19/07 | 02/19/09 | \$0.00 |
| DEMO14 | Minka Dolerio | | 02/26/07 | Date Not Entered | \$0.00 |
| DEMO4 | Kenya Daffine | | 02/26/07 | Date Not Entered | \$0.00 |
| DEMO12 | Jon Dolgi | | 02/26/07 | Date Not Entered | \$0.00 |
| DEMO13 | Marie Dolph | | 02/26/07 | Date Not Entered | \$0.00 |
| 980418 | Michael Hornick | | 01/14/05 | 01/14/07 | \$0.00 |
| demoSB1 | Adrienne Patient | | 02/26/07 | Date Not Entered | \$0.00 |

Patients on Recall Status

If the office is putting patients on Recall, Run the report "Recall List". Go to Reports → Reports → Searches → Schedule tab. You can filter as needed on Date range, Orthodontists, Location, Appointment Types or Patient Status.

The screenshot shows a 'Please choose the report you would like to run:' dialog box with a list of reports. The report 'Recall List' is highlighted with a red box and a red arrow. To the right, a preview window displays the report details:

Recall List

| Date | Patient Name | Phone | Insurance | Appointment Type | Appointment Status |
|-----------|--------------------|--------|----------------|------------------|------------------------------|
| 4/2/2006 | Siefried, Maria | 990976 | (818) 555-1212 | ADJ | Adjustment -IMPR |
| 5/2/2006 | Homans, | 990424 | (818) 555-1212 | RETCHK | Retainer Check ADJ |
| 5/15/2006 | Miller, Stephanie | 000855 | (818) 555-1212 | RETCHK | Retainer Check |
| 6/5/2006 | Sanders, Edoardo | 940993 | (818) 555-1212 | NPC | New Patient Exam - Child ADJ |
| 8/5/2006 | Krieger, Alex | 001077 | (818) 555-1212 | RETCHK | Retainer Check ADJ |
| 2/4/2007 | Schwartz, Caroline | 971182 | (818) 555-1212 | RETCHK | Retainer Check ADJ |
| 7/24/2007 | McConnell, | 050206 | (818) 555-1212 | ADJ | Adjustment -NPC |
| 9/1/2007 | Jones, Samantha | 970992 | (818) 555-1212 | ADJ | Adjustment DEBAND |

Total Records: 173

Patients in Retention

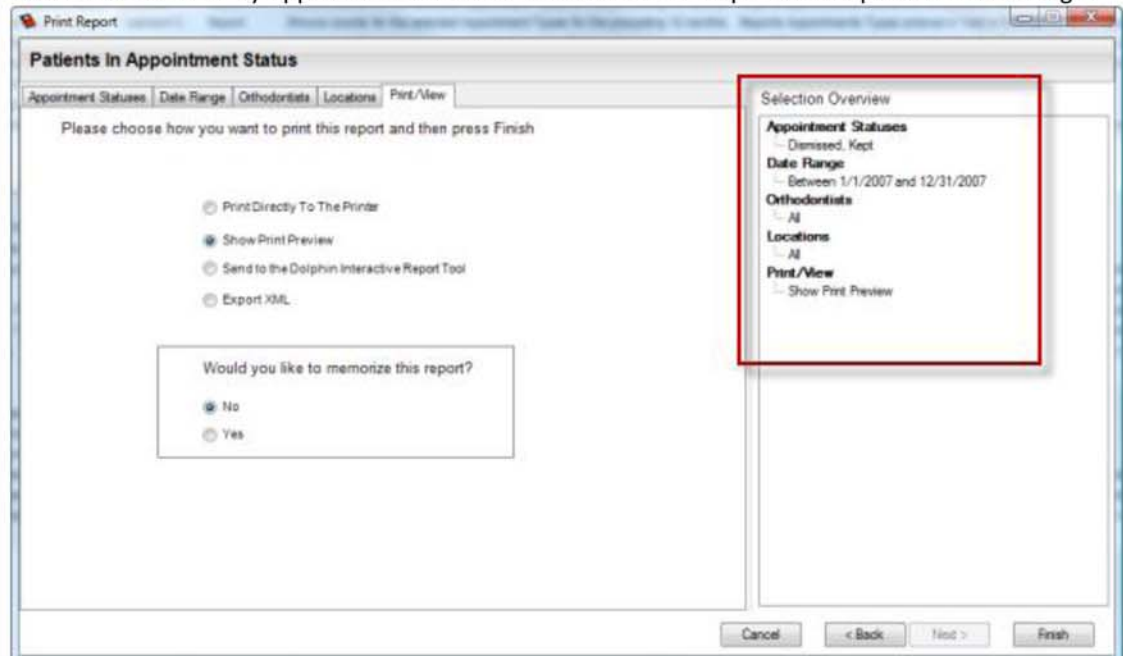
The Patient Status Counts module will display patients in Retention Status:

| Patient Status Counts | |
|----------------------------|------------|
| [NULL] | 12 |
| Active Full Phase | 36 |
| Active Phase 1 Treatment | 10 |
| Active Phase 2 Treatment | 11 |
| Exam Appointment Performed | 1 |
| Exam Appointment Scheduled | 5 |
| Inactive | 3 |
| Invisalign | 19 |
| Limited Treatment | 2 |
| New Patient Added | 1 |
| New Patient Exam Cancelled | 1 |
| Observation | 17 |
| One Arch Treatment | 1 |
| Retention | 36 |
| Transfer Out | 1 |
| Totals: | 156 |

Average Number of Patients Seen per day

Exact Data not stored in Dolphin Management, practice must manually calculate.

Suggestion: Run the report "Patients in Appointment Status. Go to **Reports** → **Reports / Searches** → **Schedule tab**. Filter by Appointment Status of "Dismissed and "Kept" and the preferred date range:



This will return a count patients seen for this time period:

V2.5

Patients by Appointment Status

Printed On: 12/31/2008

Report Description: Shows all patients in the specified Appointment Statuses for a selected time period. Sorts by patient ID number.

| Appt Date | Patient Name | Patient ID | Appt Type | Appt Status | Location |
|------------------|-------------------|------------|-----------|-------------|------------|
| 1/29/2007 | Donna Dolphin | 010277 | ADJ | Dismissed | Chatsworth |
| 2/19/2007 | Christopher Dolce | DEMO5 | NPC | Dismissed | Chatsworth |
| 2/19/2007 | Shawna Dole | DEMO2 | NPC | Dismissed | Chatsworth |
| 2/19/2007 | Matthew Doleac | DEMO6 | NPC | Dismissed | Chatsworth |
| Total: 19 | | | | | |

Then manually count the days worked for the selected date range to calculate the average.

% Adult Patients in Active Treatment

If the office assigns adult patients and child patients to different statuses, like Full Treatment – Adult and Full Treatment Child. You can calculate the percentages using the Patients in Status module discussed previously. If not a custom **Dolphin Interactive Report Search** must be created. Contact Dolphin for help.

Average Comprehensive Treatment Fee Adolescent Adult Phase I Phase II

Run the Report “Patient Treatment Starts”. Go to Reports → Reports / Searches → Patients Tab:

The screenshot shows the 'Patient Treatment Starts' report with the following data:

| Patient Name | Patient ID | Start Date | Code | Gross Fee | Discount | Net Fee |
|--------------------------------------|------------|-----------------------|------|--------------------|---------------------|--------------------|
| Caroline McConnell | 050206 | 1/24/2007 | 4 | \$6,600.00 | (\$500.00) | \$6,100.00 |
| Lilly Blankenbender | 050208 | 1/24/2007 | 4 | \$6,300.00 | (\$630.00) | \$5,670.00 |
| Kay Dolence | DEMO3 | 2/10/2007 | 4 | \$5,800.00 | (\$580.00) | \$5,220.00 |
| Matthew Doleac | DEMO6 | 2/24/2007 | 4 | \$5,800.00 | \$0.00 | \$5,800.00 |
| Totals for: Active Full Phase | | Start Count: 4 | | \$24,500.00 | (\$1,710.00) | \$22,790.00 |
| | | | | Average: | \$6,125.00 | (\$427.50) |

| Patient Name | Patient ID | Start Date | Code | Gross Fee | Discount | Net Fee |
|---|------------|-----------------------|------|-------------------|-------------------|-------------------|
| Jaime Dolatovski | DEMO9 | 2/24/2007 | 2 | \$4,300.00 | (\$500.00) | \$3,800.00 |
| Totals for: Active Phase 2 Treatment | | Start Count: 1 | | \$4,300.00 | (\$500.00) | \$3,800.00 |
| | | | | Average: | \$4,300.00 | (\$500.00) |

Comp. Treatment Time (months)

This will require a custom search in the Dolphin Interactive Report Tool. Contact Dolphin for help.

Yearly doctor hours worked

Data not stored in Dolphin Management, practice must manually calculate

Yearly doctor days worked

Data not stored in Dolphin Management, practice must manually calculate

Staff Hours

Data not stored in Dolphin Management, practice must manually calculate

Bentson Clark & Copple Operational Statistics

| | |
|---------------------------|-----|
| Percent Dentist Referrals | TBD |
| Percent Patient Referrals | TBD |
| Percent Other Referrals | TBD |



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